

Opto Team Bios

Leadership Team

Joe Lonsdale

Co-Founder, Executive Chairman

Joe is an American entrepreneur, investor, and philanthropist. Over the course of his career, he's been a part of founding more than a dozen mission-driven companies, including Opto Investments, Palantir, Addepar, Affinity, and 8VC.

Joe is passionate about repairing broken industries and government, inculcating classical virtues, prioritizing families, and enabling a free and prosperous society where everyone can thrive.

Jacob Miller

Co-Founder

Jacob was one of the top performing investors at Bridgewater associates with a passion for sensible long term investing, systemizing investment processes, and distilling complex market dynamics to clear, logical linkages that help people understand goals and performance more intuitively. Jacob has been managing money for family and friends since he was 16 years old, and is a certified market junkie. His background is in emerging market debt and high yield corporate quant systems, but finds the challenges and opportunities in the alternatives space far more interesting and pressing to society.

Patrick Weiss

Co-Founder

Patrick is a product and design expert whose expertise and passion is in complex systems design, data-powered software, and building strong, collaborative product development organizations. He pulls from his experience building new products for Chase, Disney Parks & Resorts, Airbnb, the 49ers, Gatorade, and over a dozen startups to create product experiences that are both delightful and profit-generating.

Matt Reed

Co-Founder, Head of Engineering

Matt has nearly 20 years of experience building mission critical technologies for the aerospace and financial services industries. Matt began his career building satellite flight control systems for Northrop Grumman Space Technology. Following an interest in investing, Matt transitioned to the Quant Finance space and joined as an early employee at Strategic Global Advisors, where he built their core software platform. Matt then joined Addepar, where he held a variety of engineering and leadership positions, and most notably led the delivery of the public API and Integrations platform. Matt holds a Master of Financial Engineering from UC Berkeley, a BS+MS in Mechanical Engineering from Georgia Tech, and is a CFA charterholder.

Kamal Jafarnia

Co-Founder, General Counsel

Kamal Jafarnia brings more than 30 years of experience as an attorney, compliance professional, and seasoned industry veteran to his role with Opto Investments. He has advised public and private companies—including alternative investment program sponsors—on complex securities offerings, regulatory and compliance issues, mergers and acquisitions, and corporate governance.

Prior to joining Opto, Mr. Jafarnia served as General Counsel and Chief Compliance Officer ("CCO") at Artivist Holdings, Inc., Altegris Investments, Altegris Advisors, and as CCO for the Altegris KKR Commitments Fund. Before Artivist, Mr. Jafarnia held a senior multi-faceted role as Senior Vice President with New-York based W.P. Carey, Inc. (NYSE: WPC) in its managed funds business.

Mr. Jafarnia received his LL.M. in securities and financial regulation from Georgetown University Law Center and graduated from Temple University School of Law with a Juris Doctor degree. He holds his Bachelor of Arts degree in economics from the University of Texas at Austin.

Matthew Malone

Head of Investment Management

Matt has over 15 years of experience across all aspects of alternative investments including investment management, manager research, and overall product development. He serves as

President of Opto's registered investment adviser and chair of its investment committee. Matt came to Opto from a large alternative investment firm where he was a managing director in its investment management division and also served as head of due diligence. Prior to that, Matt was a partner at a leading alternative investment research and diligence firm. Matt previously served as Chair of the CFA Society of Washington DC and President of the Alternative and Direct Investment Securities Association. Matt is a CFA charterholder and licensed attorney.

Sean Mulcahy

Head of Investment Operations

Sean C. Mulcahy is the Head Of Investment Operations at Opto Investing. Sean is responsible for investment operations and platform transactions, including ecosystem integrations, reporting, and client service. He has over 15 years of experience in Alternative Investment and Technology focused on the Independent wealth management channel. Before Opto, Sean worked at Flow Inc. and consulted at Addepar Marketplace. Previously, spending six years at CAIS as an SVP in the operations group. He is a CAIA charter holder and a member of the Rising Leaders Council for the Institute of Portfolio Alternatives (IPA). He graduated from Northeastern University. In his spare time, Sean enjoys spending time with his three children.

Ryan VanGorder

Chief Financial Officer

Ryan VanGorder is Opto Investments Chief Financial Officer and has leadership responsibilities across Finance, Human Resources and Talent Acquisition. Prior to joining Opto Investing in 2022, Ryan was a Managing Director and leading Finance in the Asia Pacific region for BlackRock. Ryan has more than 20 years of experience across financial services and began his career in 2001 at Quellos, a hedge fund of funds in Seattle. When he's not focused on building Opto Investments world class business you might bump into him running or biking on a trail near you.